Econometric Methods in Impact Evaluation
GHP228, Spring 2020, Fridays 8:00am-11:15am
FXB G3
Course Site: [https://canvas.harvard.edu/courses/71249](https://canvas.harvard.edu/courses/71249)

**Instructor’s Information**
Jessica Cohen
Associate Professor of Global Health
Global Health and Population
Email: cohenj@hsph.harvard.edu
Office Hours: Fridays 11:30 am- 1:00pm (But must schedule appointment)
Office Address: 1209, Building 1

**Teaching Assistant’s Information**
Naveen Sunder
Postdoctoral Fellow
Department of Global Health and Population
Email: nsunder@hsph.harvard.edu
Office Hours: Tuesday 3 to 5 PM (But must schedule appointment)
Office Hour location (they change week-by-week):
2/11-2/25: Kresge 205
3/3: Room 1002A
3/10-3/17: Kresge 205
3/24-5/12: Room 1110

![Image](http://xkcd.com)

**Course Objectives**
The objective of this course is to provide students with a set of theoretical, econometric and reasoning skills to assess causality and impact. The course will introduce students to a variety of econometric techniques in impact evaluation and a set of reasoning skills intended to help them become both a consumer and producer of applied empirical research. Students will learn to critically analyze evaluation research and to gauge how convincing the research is in identifying a causal impact. They will use these skills to develop an evaluation plan for a topic of their own, with the aim of stimulating ideas for dissertation research.

Examples from the readings explore the causal effect of policies, laws, governmental and non-governmental programs, and “natural experiments” on health, education, poverty, and other outcomes. We will for the most part approach impact evaluation from an economics perspective and will discuss differences and similarities between how economists establish causality and how causality is established in the medical and public health fields. We will go beyond estimating causal effects to analyze the channels through which the causal impact was likely achieved. This will require that the students are comfortable with microeconomic theories of incentives, institutions, social networks, etc.
This is a methods class that relies heavily on familiarity with econometrics and (at least an intermediate level of) microeconomics. These are pre-requisites for the course without exception. The course is intended for doctoral students who are finishing their course work and aims to help them begin the transition into independent research.

At the end of the course the student will be able to:

- Understand and apply a variety of econometric methods for estimating impact, including randomized controlled trials, quasi-experimental designs (such as “natural experiments” and regression discontinuity designs), difference-in-differences, synthetic control and interrupted time series.
- Critically analyze impact evaluation research in economics and public health and gauge the validity of causal estimates
- Understand evaluation design, including methods for designing randomized-controlled field trials and how to spot a valid quasi-experimental design
- Learn how to develop meaningful hypotheses that are amenable to evaluation and test them using econometric techniques

**What This Course is Not**

I’d like for this course to cover all aspects of impact evaluation, but there is limited class time and you have limited time for assignments and so the focus is on reading, writing and critical thinking. What the course focuses on is academic research in impact evaluation—how to pick it apart, how to know when a piece of research has credibly established causality, understand the benefits and limits to different approaches to evaluation, and get you thinking about your own research.

Here is what it does *not* do:

- It does not cover the practical aspects of program implementation or evaluation in much detail, though I do try to share some of my own experiences in field research. It’s not a monitoring and evaluation or measurement class.
- It does not cover all of the statistical properties of the econometric estimators used in impact evaluation. We cover the basics, and the most commonly used procedures and fixes, but students wanting to apply these methods (well) will want to dig deeper.
- It does not build up your skills in statistical analysis software or build experience with programming.

**Who Can Take This Course**

The aim of this course is to prepare doctoral students in Global Health and Population (in the Population Health Sciences PhD Program) and in the Methods for Policy Research Concentration (in the Health Policy PhD Program) for the dissertation phase of their research and thus they will be given priority in enrollment. The course is also open to other doctoral students in these programs and in other Harvard Chan departments, as well as doctoral students from other departments and schools, *conditional on having completed the pre-requisites and the course having enough space*.

Enrollment in the course will be capped at 12 students. Once space has been offered to those students for whom the class is required, slots will be offered based on students’ level of preparedness for the course and opportunities to take it in the future. I also prioritize having a mix of backgrounds and perspectives in the class when possible.

**Pre-Requisites**

Econometrics and intermediate micro-economics (i.e. calculus-based economics) are required for this course. While students can get by with just these two subjects, *some previous experience with regression analysis and applied economic research will be a huge advantage*. Students seeing applied regression analysis for the first time in this course will most likely struggle with the reading.

**Outcome Measures**
Students will be given 4 short written assignments throughout the course of the semester and a 15 page final paper. Students will work in groups of 3-4 for the first short written assignment, and will be asked to propose a randomized trial to evaluate the impact of an NGO or government policy of interest to them. The other short written assignments will be done individually and will be geared toward helping students develop their research idea and final paper. These will be drafts of different sections of the final paper. The final paper for the class will ask students to pick a paper topic from the news, media, policy debate, or popular non-fiction. The topic can be from any field (economics, public health, sociology, criminology, anthropology, history...) but should be motivated by a news item, a policy question, a general curiosity, etc. rather than an academic text or paper. Health-related topics (interpreted broadly) are encouraged for PHS and Health Policy doctoral students but other students are welcome to explore non-health outcomes. Students will develop a few questions on this topic that are amenable to impact evaluation techniques and then thoroughly describe how they would ideally analyze these questions (conceptual framework, data sets, sample, econometric specifications, etc.) and how they might actually go about analyzing it in practice. All students are required to meet with the instructor and the teaching assistant to discuss these short written assignments and get feedback on their progress on the final paper overall.

Weekly reading reviews on required papers (not technical texts such as MHE) are required, except in weeks when papers are not assigned (such as weeks when students have in-class presentations). The purpose of these reviews is to guide you through the papers and to help prepare you for class discussion. Details are provided in the “Reading and Discussion Guide” below. These are only graded for whether or not they were submitted (on time) and you will not be receiving feedback on these. They are primarily to help you be prepared for class discussion. If the reading reviews are missed or consistently poor, the class participation grade will be lower (see “Criteria for Course Participation Evaluation” below). Please upload the reading reviews to the designated space on Canvas.

All reading reviews are due no later than 8am on the day of class and should be uploaded to Canvas. In-class presentation materials (slides) are due at 11:59 pm the night before class and should be uploaded to Canvas.

All of the written assignments submitted before midnight on the day they are due. One third of a letter grade (e.g. from B+ to B) will be deducted for each day a written assignment is late (including the day it is due, if it is turned in past the appropriate time).

**Assignment due dates**
Thursday, February 27, 2020 (by midnight): First Written Assignment (Group RCT) Due
Thursday, February 27, 2020 (by midnight): Group RCT Presentation slides due
Sunday, March 29, 2020 (by midnight): Second Written Assignment Due
Sunday, April 12, 2020 (by midnight): Third Written Assignment Due
Wednesday, April 29th, 2020 (by midnight): Fourth Written Assignment Due
Friday, May 1 & May 8, 2020 (by 8a): Student presentation slides Due
Thursday, May 14, 2020 (by midnight): Final Paper (please submit to Canvas, as .doc file type)

**Participation**
While the technical aspects of the readings will be presented in lecture format, the course will be heavily focused on discussion of the readings and will rely on student contributions to discussion. Discussion will be based largely on the questions raised in the “Reading and Discussion Guide” below but will frequently skip around and occasionally pursue somewhat off-topic ideas and critiques.

A list of student names in a randomly assigned sequence will be generated before each class and used to call on students to discuss the various questions in the guide. This encourages active learning and balanced participation. Students are also of course welcome to offer ideas and ask questions whenever they want.
Students will be graded (10% of final grade) for the extent to which they meaningfully contribute to the critiques and ideas discussed in class and for the submission of reading reviews. I expect each student to contribute to class discussion at least 2-3 times each session. Criteria for evaluating participation is below in “Criteria for Course Participation Evaluation”.

Absences
This course relies heavily on participation and only meets once a week so absences should be avoided whenever possible. If you anticipate being absent more than once over the course of the semester, discuss this with the instructor at the beginning of the semester.

Grading Criteria
Grades will be given according to the following criteria:
- Group RCT Assignment: 10%
- 3 short written assignments for final paper: 45% (15% each)
- Final paper: 20%
- Class presentations: 15% (5% for presentation 1, 10% for presentation 2)
- Preparation, reading reviews and class participation: 10%

Texts and Reading Materials
The only required text for the class is:

https://www.researchgate.net/publication/51992844_Mostly_Harmless_Econometrics_An_Empiricist_s_Companion

Students are also strongly recommended to be familiar with:


These are also two standard references:


Each class will draw on several technical and applied readings as specified below. Students are responsible for reading the required materials (marked with *) and are invited to read the recommended readings for a broader and deeper understanding of each topic.

I. Overview of Causal Inference (January 31, 2020)
Counterfactuals and the fundamental problem of causal inference; selection/omitted variable bias/confounders; types of program evaluation; what is impact evaluation?; case study: randomized trials relative to other methods to remove bias; potential outcomes framework; types of randomization; types of impact evaluation; internal vs. external validity

II. RCTs (Average Treatment Effects, Intention to Treat and Instrumental Variables within RCTs); February 7 – February 21, 2020

Session 1 (February 7, 2020):
Topics covered:
Regression and use of regression in potential outcomes framework; Average treatment effects; Treatment on the treated; Good controls vs. bad controls; Specifications and sub-group analysis; Stratification; Types of randomization; Clustering; Spillovers and choosing the level of randomization

Readings:


Session 2 (February 14, 2020):
Topics covered:
Partial compliance in RCTs; Encouragement designs and “Intention to Treat (ITT)”

Readings:
* MHE, Chapters 1, 2 & 3.2. URL: https://www.researchgate.net/publication/51992844_Mostly_Harmless_Econometrics_An_Empiricist's_Companion


Lant Pritchett overview of RCT critique: https://lantpritchett.org/rct/

Good summary by Kevin Bryan on Voxeu on pros and cons of RCTs:


The New Yorker on the Poverty Action Lab:
https://www.newyorker.com/magazine/2010/05/17/the-poverty-lab

Session 3 (February 21, 2020):
Topics covered:
Intro to Instrumental Variables and their use in RCTs; Local Average Treatment Effects (LATE); External validity; Attrition; Drawbacks of RCTs; Mechanism Experiments

Readings:


III. Student Presentations and Discussion of Proposed Randomized Trial; February 28, 2020

Thursday, February 27th, 2020 (by midnight): First Written Assignment and Slides for Group RCT Due

IV. Non-randomized Instrumental Variables March 6, 2020
Conditions for valid instruments; Reduced form/First Stage; Exclusion restrictions; Weak instruments;

* Angrist/Pischke, MHE, Sections 4.1, 4.4.1-4.4.2


Wooldridge, Chapter 15 (p.510-529 in the most recent version; pp.484-503 in the older version)

http://pubs.aeaweb.org.ezp-prod1.hul.harvard.edu/doi/pdfplus/10.1257/app.3.1.152


V. Difference-in-Differences and Event Study (“two way fixed effects”) Methods; 2 Sessions (March 27, 2020 and April 3, 2020)

Session 1 March 27, 2020:
Topics covered:
Introduction to fixed effects; introduction to difference-in-differences; regression specifications for D-D; D-D as IV

Readings:
* MHE Sections 5.1-5.3 (inclusive)


* Anttila-Hughes, Jesse K., Lia CH Fernald, Paul J. Gertler, Patrick Krause, and Bruce Wydick. Mortality from Nestlé’s marketing of infant formula in low and middle-income countries. No. w24452. National Bureau of Economic Research, 2018. Link 1 (July 2019 version) and Link 2 (March 2018 version)

https://www.bmj.com/content/367/bmj.l6540

https://doi.org/10.1111/1475-6773.12270


**Sunday, March 29, 2020 (by midnight): Second Written Assignment Due**

Session 2 April 3, 2020:
Topics covered: Extensions of difference in differences: event study models, triple differences, multi-period D-D
Session 2 Readings (March 27):
Session 2 topics: extensions of D-D (event study models, triple differences, multi-period D-D);


VI. Interrupted time series (1 session); April 10, 2020

Topics covered:
Introduction to ITS; regression specification choices; ITS with comparator

Readings


https://www.thelancet.com/journals/langlo/article/PIIS2214-109X(18)30491-1/fulltext


Lu, Christine et al. 2014. “Changes in antidepressant use by young people and suicidal behavior after FDA warnings and media coverage: quasi-experimental study.” *BMJ*, 348:g3596. https://www.bmj.com/content/348/bmj.g3596

**Sunday, April 12, 2020 (by midnight): Third Written Assignment Due**

**VII. Synthetic Control Methods (1 session); April 17, 2020**


**VIII. Regression Discontinuity (1 session); April 24, 2020**

Readings:
* MHE Chapter 6


**Wednesday, April 29th, 2020 (by midnight): Fourth Short Written Assignment Due**

**IX. Student Presentations of Proposed Evaluation; May 1, May 8, 2020**

**Thursday, May 14, 2020 (by midnight): Final Paper (please submit to Canvas, as .doc file type)**

**School Requirement for Course Evaluation:** Completion of the evaluation is a requirement for each course. Your grade will not be available until you submit the evaluation. In addition, registration for future terms will be blocked until you have completed evaluations for courses in prior terms.
## Criteria for Course Participation Evaluation

<table>
<thead>
<tr>
<th></th>
<th>Exemplary (90%-100%)</th>
<th>Proficient (80%-90%)</th>
<th>Developing (70%-80%)</th>
<th>Unacceptable (&lt;70%)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Frequency of Participation in Class</strong></td>
<td>Student is always able to answer discussion questions when called on and initiates contributions several times in each class session.</td>
<td>Student is mostly able to answer discussion questions when called on and initiates contributions at least once in each class.</td>
<td>Student is able to answer discussion questions when called on half of the time and initiates contributions in half of the class sessions.</td>
<td>Student mostly is unable to answer discussion questions when called on and rarely initiates contributions in class sessions.</td>
</tr>
<tr>
<td><strong>Listening/Attentiveness</strong></td>
<td>Student listens attentively both during regular sessions and when others present materials and perspectives, and regularly offers comments that build on the class discussion and others' remarks (i.e. the student hears what others say and contributes to the dialogue).</td>
<td>Student is mostly attentive during class, including other students' presentations, and offers comments that build on others' remarks.</td>
<td>Student is sometimes inattentive and rarely makes comments based on others' contributions.</td>
<td>Does not pay attention in class or listen to others' presentations and thoughts.</td>
</tr>
<tr>
<td><strong>Quality of Comments</strong></td>
<td>Responses to discussion questions and student-initiated contributions always indicate a careful readings of the assignments and are always insightful and constructive; uses appropriate terminology.</td>
<td>Responses to discussion questions and student-initiated contributions mostly indicate a careful readings of the assignments and are mostly insightful and constructive; mostly uses appropriate terminology.</td>
<td>Comments are sometimes constructive and informed, with occasional signs of insight. Student does not use appropriate terminology and struggles with concepts.</td>
<td>Comments do not reflect careful reading and are not constructive. Student does not use appropriate terminology. Comments are not relevant to discussion.</td>
</tr>
<tr>
<td><strong>Reading Reviews</strong></td>
<td>All reading reviews completed.</td>
<td>All except one reading review completed.</td>
<td>All except two reading reviews completed.</td>
<td>More than two missing reading reviews.</td>
</tr>
</tbody>
</table>
Reading and Discussion Guide: Quantitative Methods for Impact Evaluation (GHP 228)

Work in Progress; Suggestions Welcome

This guide is intended to help guide you through the causal arguments and presentation in each paper and to help facilitate in-class discussion. Since the papers we will read will take different empirical approaches and have variation in focus, some of the questions will be more appropriate for certain readings than others and your answers can reflect this. Feel free to make your responses as broad or detailed as you want—the main goal is to help prepare you for class discussion and ensure you have read the paper carefully.

**Reading Reviews**

For each of the required readings (but not for the methods/didactic texts such as MHE), you should prepare a 1-2 page reading review that addresses these questions and submit them to Canvas by 8:00a on the day of class. Your discussion of the paper does not need to address every question in this guide and you can feel free to focus more on certain questions than others and to only give overviews/broad descriptions. However, the more detailed your notes are on these questions, the more prepared you will be for in-class discussion. You do not need to write up notes about the tables and figures from tables/figures guide in your reading review. **You will not receive grades on these reviews and will only be marked for whether or not you turned them in. However, they will be briefly reviewed each week and if the review is consistently too thin and brief we will get in touch with you (especially if your in-class participation reflects this).** No reading reviews will be due the weeks that there are in class presentations.

Your feedback on the questions in this guide is very welcome. This is a work in progress.

**In-Class Discussion**

The in-class discussion of these papers is intended to help you understand in great detail how the authors investigate a causal question and how they use econometrics and rhetoric to convince the reader that the effect they have identified is indeed real. It is as much to help you be a top notch producer of applied empirical research as it is to make you a clever reader of others’ research. You should feel free to ask any question about the papers, no matter how minute or seemingly off-topic. Questions about why the authors present the data in such and such a way or perform a certain robustness check are particularly encouraged as are questions about the validity of the authors’ arguments. While this isn’t a program evaluation or M&E class, I have done a lot of field work and will try to answer your questions about how these interventions work in practice (e.g. how do you do the randomization in the field?) to the extent that I can and that there is class time.

Before each class, we will prepare a randomized order of names to be called on for class discussion. This is to ensure that everyone participates extensively and that we get a rounded view of opinions from everyone. This type of active participation will also help you understand the material better and be able to use it in your own work. Some discussion questions will be open for anyone to answer and some we will call on from the list. The order in which we discuss the issues in this guide will vary somewhat by paper and by the flow of class discussion, so you should expect a lot of skipping around these questions, as well as some discussion of questions and comments that are somewhat off-topic if they seem useful. You should be prepared to be called on to discuss any of the questions below and to discuss any of the tables and figures in the paper (see
Discussion Questions

Background/Significance:

1) What is the motivation for this paper? What is the focus of inquiry (i.e., in a general way, what is the broad question of interest)? Does this question have policy relevance?

Overview:

2) What is the main causal question being asked in this paper?
   a. This paper estimates the impact of ______(X) on ________(Y).
   b. How are X and Y measured?

3) What is the basic empirical challenge that the paper faces in tackling this causal question?
   a. Let’s say you know the association between X and Y from a large observational retrospective dataset. What are the sources of bias here (OVB/confounding, selection, etc.)?

Identification Strategy:

4) What is the identification strategy? (Overview)
   a. What is the general class of identification strategy (RCT, diff-in-diff, IV, etc.)?
   b. How does the paper propose to obtain an unbiased (or relatively unbiased) estimate of impacts? Describe either the intuition or “thought experiment”
   c. If the paper is an RCT, give an overview of the intervention. If it evaluates a policy, provide an overview of the policy.

5) What is the identification Strategy? (Technical)
   a. What are the main regressions for this strategy?
   b. What do each of the key regressors represent, and how are their coefficients interpreted?
   c. Who are the treatment and control group?
   d. Who are the compliers?

6) What is the exclusion restriction?
   a. What would cause the exclusion restriction to fail?

Data:

7) How is the dataset constructed?
   a. What kind of dataset is this (observational, experimental, etc.)?
   b. At what level(s) are the data measured (individual, household, village, etc.)?
   c. At what level(s) are the data grouped (household, village, school, etc.)?
   d. Are there issues with measurement error? Attrition?
   e. Do all variables actually capture the intended concept? E.g. does data on income adequately capture household consumption?

Findings:

8) What are the main findings?
   a. Interpret the magnitude of the coefficients.
   b. Does the magnitude seem reasonable? Does it seem like a meaningful effect size? (e.g., is it so small that it would never make a difference?)
c. What do you think of how the main findings are presented? (e.g. are they only in tables and should be presented graphically? Are the tables hard to interpret?)
d. If relevant (e.g. for IV or D-D): do you think the identification strategy is presented convincingly?
e. How do the findings compare to previous research (if relevant)? Are the differences between these findings and previous results what you would have expected?

Theory/Mechanisms:

9) Does the paper discuss its theory of change or proposed mechanism? That is, what is the proposed pathway from intervention to outcome?
   a. Is the proposed mechanism plausible?
10) Is the paper able to assess the theory or mechanism? For example, does it collect data on intermediate outcomes or behaviors? Or is it a black box where T goes in, Y goes out, and we don’t really know why?
11) If the intervention is found to have a significant impact, what evidence is provided for why the program was successful? If the program was not successful, what evidence is provided for why the program was not successful?

Threats to internal validity:

12) What robustness checks (e.g. falsification tests, placebo tests) are used to assess threats to internal validity? Do you find them convincing?
   a. What specification checks are done?
13) What potential sources of bias remain? How realistic are these and how large of a source of bias might they be (e.g. would they change the impact estimates a lot or a little? Would they change the sign of the coefficient/direction of the impact?)?
   a. Can you think of any additional placebo/falsification tests that could have been done?

External validity:

14) Think about the program being evaluated, the method of intervention (e.g. NGO-run, government-run, etc.) and the population that is being considered.
   a. How representative are these of the sort of interventions that might address a similar problem and the sort of populations that might be affected by this intervention?
   b. Does the paper discuss the generalizability of the results? Do you find it convincing?

Improvements to the Study:

15) What would you have done differently?
   a. If you had the same or similar dataset, is there an alternative identification strategy? A better/more realistic intervention to analyze?
   b. Could you answer the same question with a different kind of data? Example: use better data on final or intermediate outcome. See whether results generalize in a different population.
   c. Would you have discussed limitations or advantages of the design differently?

Guide to table/charts and figures (NOTE: YOU DON’T NEED TO SUBMIT NOTES ON THESE IN YOUR READING REVIEW)

1) What results does the table/figure show?
   a. If this is the result of a regression equation, what is the regression equation (including controls, fixed effects, etc)?
   b. How is the table/chart sub-divided?
2) Why is this table/chart in the paper?
   a. Are these the primary/secondary results? Robustness/falsification tests? Data description?
   b. What does this table/chart tell us about the identification strategy in the paper?
   c. Why are results sub-divided in this way?
3) What are the main take-away points from this table/chart?
   a. What are the most important variables here?
   b. Do the estimated values of the main variables change within the table/chart for different specifications?
   c. Can you interpret these differences?
4) Does this table/chart agree with the authors’ interpretation of their results?
   a. Are there any results shown which seem to undermine the argument of the authors?
   b. Is there anything missing from this table/chart which you would have liked to see?
   c. Do the authors address these issues?
5) Is the design of the table/chart appropriate?
   a. If this table/chart stood alone, would you be able to understand it?
   b. Would you have organized it differently?
Hey girl.

Sorry I said causation when I meant correlation.